

Trillium Community Health Plan
Board of Directors
February 9, 2015
Minutes

Present: Dr. Thomas Wuest, President; Ms. Karen Gaffney, Vice President; Mr. Terry Coplin, Secretary; Mr. David Cole, Treasurer; Dr. Bruce Abel, Ms. Wendy Apland, Dr. Gary Brandt, Ms. Jody Cline, Ms. Tara DaVee, Dr. Melissa Edwards, Dr. Rick Finkelstein, Dr. Jim Ford, Mr. Colt Gill, Dr. Tod Hayes, Dr. Rick Kincade, Dr. Mark Meyers, Mr. Rand O'Leary, Mr. Craig Opperman, Mr. Marshall Peter, Ms. Sandy Reese

Staff: Dr. Patrice Korjenek, COO; Ms. Shannon Conley, CAO; Mr. Jim Connolly, SVP Provider Affairs; Ms. Lucy Zammarelli, BH Program Supervisor; Ms. Nanette Woods, Assoc. VP HR; Mr. Dick Sabath, Compliance Officer

Guests: Ms. Kay Metzger, OHA Innovator Agent

Absent: Mr. Chad Campbell, Mr. Rick Yecny, Dr. Pat Luedtke; Ms. Debi Farr, Dir. Govt. & Public Affairs

1. Call to Order
Dr. Wuest called the meeting to order at 7:01 a.m.
2. Consent Agenda
Dr. Wuest presented the consent agenda, comprising the minutes of the January 12, 2015 Trillium Board of Directors meeting.
It was moved and seconded to approve the consent agenda as presented by Dr. Wuest. The motion passed unanimously.
3. President's Report
 - CEO Search
Dr. Wuest reported that if the deal closes, the acquisition of Agate by Centene Corp. will result in Mr. Coplin delaying his retirement approximately one year. The criteria for the new CEO may change as a result of the acquisition.
4. CEO Report
 - Centene Partnership
Mr. Coplin described the history of Agate's negotiations with Centene. The OIG, OHA and then Agate shareholders must approve the acquisition. The deal is estimated to take three to eight months to close. Centene's role vis à vis Trillium will be similar to Agate's current role. Centene already has technology resources that could take Trillium years to acquire. Mr. Coplin described the experience of a few other health plans that have been acquired by Centene. There was discussion regarding the possible impact of the pending acquisition upon the 2012 legislative intent regarding the formation of CCOs. It was noted that the Douglas County CCO and McKenzie-Willamette Hospital are operated by national corporations. The challenge going forward will continue to be provider engagement and capacity for the Medicaid population.

- Strategic Planning Session, Spring 2015—Update
Ms. Gaffney stated that the session will consist of a brief review of the recent past and concentrate on the next three years, with topics to include delivery system capacity, physician engagement, Reedsport and other new communities, and CEO succession. Suggestions for additional topics may be sent to Ms. Gaffney or Mr. Coplin. A facilitator is being confirmed.
 - PEBB/OEBB Update
Trillium has 84 (eighty four) PEBB members, the small number due mainly to members having to pay 5% of their Trillium premium versus 3% of their premium to the lowest priced plan. Trillium's rate, \$3.00 higher per month than the lowest priced plan, was assigned by Mercer, PEBB's agent. The county's PEBB population cannot sustain the existence of the current four (possibly five in 2016) PEBB plans in Lane County; the expectation was that there would be two plans. Trillium has submitted data to Mercer to determine 2016 rates.
5. Administrative Report
- OHP Member Capacity & Access Update
Ms. Conley distributed and reviewed the document, "OHP members as of 2/09/2015." Total membership is 92,700, of which 87,600 are ph/dh/mh (on February 1, ~13,900 members were added to this category); 5,000 are dh/mh only. Unassigned adults number 14,200; unassigned children number 1,500. Trillium has recently contacted members in the unassigned population to inquire whether they currently have a PCP.
 - Redetermination
Late on Friday, January 30, the State notified Trillium that it was delaying the January 31 disenrollment of 6,400 members—five months' worth of redetermination— until February 28.
6. Finance Committee Report
- Financial Report
Mr. Cole distributed and reviewed the financials as of December 31, 2014. The current Medicaid MLR is 85% compared to 93% in 2012. Current Medicare MLR is 91%. With anticipated audit-adjusted revenue from Part D and chart review, MLR should fall to 89%. A \$2 million Community Transformation Fund will be established at closing with Centene, with \$1 million each contributed by Agate and Centene.
 - 2015 Budget Status/OHP Funding
Mr. Cole distributed and described the document, "Funding & MLR Analysis 2014 & 2015," which details the State's net 2.64% pmpm funding reduction between those years.
He distributed and reviewed the document, "Statement of Income and Expenses for the Twelve Months Ending December 31, 2015." The potential \$12 million in incentive funding is not included in the 2.64% decrease in State funding.
It was moved and seconded to approve the document, "Statement of Income and Expenses for the Twelve Months Ending December 31, 2015" as presented by Mr. Cole. The motion passed unanimously.

Mr. Cole distributed and discussed an untitled document showing the 2015 Three-point Incentive Plan. Point 1: the 2015 new member incentive will be \$7 pmpm in 2015. Point 2: each new member added in 2015, adult or pediatric, will earn \$4 pmpm in 2015, commencing in the month after enrollment. Point 3: each new member's initial office visit will earn \$3 pmpm in 2015, commencing in the month after the OV.

- Provider Capacity Planning

Trillium is working with a medical office to take up to 8,000 additional members as early as July. The County might open another CHC. Trillium intends to work with other offices that are seeking to hire additional providers.

- Approval of Wells Fargo Custodial Agreement Amendment

Mr. Cole described the amendment to the document, "Wells Fargo Bank, N.A., Investment Management and Custody Agreement."

It was moved and seconded to approve the amendment to the document, "Wells Fargo Bank, N.A., Investment Management and Custody Agreement." The motion passed unanimously.

7. Advisory Council Reports

- CAC Monthly Update

Ms. DaVee summarized the written report of January. A member engagement survey will take place today.

- RAC Monthly Update

Ms. Apland summarized the written report of January.

- CAP Monthly Update

Dr. Meyers summarized the CAP meeting of January.

8. Public Health, Government and Public Affairs Report

Ms. Farr provided her report to the Board by email prior to this meeting.

9. Operations

Dr. Korjenek distributed and discussed the document, "2015 CCO Incentive Measures." The 2015 incentive should be approximately \$12 million. Trillium Clinic Performance Assistants are assisting clinics in meeting these measures. The 2015 performance targets are based in part on 2014 achievement plus 3% (three percent).

Trillium's policy for pharmacy prior authorization has been relaxed from 30 to 90 days, by phone, and by the pharmacy as opposed to the PCP.

10. Provider Relations

- Trillium University

Mr. Connolly distributed and described the flyer, "Trillium University Tools for Success: Why does health literacy matter?"


- Lower Umpqua Hospital District (LUHD)

Following the cancellation of the public meeting that had been scheduled for December 2, 2014, the LUHD Board has rescheduled the meeting for February 11. Both Trillium and WOAHA will have the opportunity to present to the public. The OHA has indicated that it will not be attending. The LUHD Board will make written recommendation to the OHA later in the month.

The meeting was adjourned at 9:00 a.m.

Respectfully Submitted,

Joseph Fancher
Executive Assistant



Terry W. Coplin, Secretary